1 2 3 4 5 6 7 8 9	 ZELENSKI LAW, PC Abigail A. Zelenski (SBN 228610) abigail@zelenskilaw.com David Zelenski (SBN 231768) david@zelenskilaw.com 201 North Brand Boulevard, Suite 200 Glendale, California 91203 Telephone: (323) 426-9076 GREENSTONE LAW APC Mark S. Greenstone (SBN 199606) mgreenstone@greenstonelaw.com 1925 Century Park East, Suite 2100 Los Angeles, California 90067 Telephone: (310) 201-9156 Attorneys for Plaintiff Danielle Howell 	
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11	SUPERIOR COUF	RT OF CALIFORNIA
12	COUNTY	OF SONOMA
13		
14	DANIELLE HOWELL, individually and on	Case No. SCV-267909
15	behalf of all others similarly situated,	PLAINTIFF DANIELLE HOWELL'S
16	Plaintiff,	NOTICE OF UNOPPOSED MOTION FOR ATTORNEYS' FEES, COSTS, AND CLASS
17	V.	REPRESENTATIVE SERVICE AWARD; MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT THEREOF
18	JONBEC CARE, INC., a California corporation; and DOES 1–10, inclusive,	
19	Defendants.	Filed concurrently with (1) Declaration of David Zelenski in Support of Plaintiff's Unopposed Motion, (2) Declaration of Mark
20		Greenstone in Support of Plaintiff's Unopposed Motion, (3) Declaration of Danielle Howell in
21		Support of Plaintiff's Unopposed Motion, and (4) Declaration of Kevin Lee in Support of
22		Plaintiff's Unopposed Motion
23		Assigned to the Hon. Patrick Broderick
24		Date: November 10, 2021 Time: 3:00 p.m.
25 26		Place: Sonoma County Superior Court, Hall of Justice, Courtroom 16, 600 Administration Drive, Santa Rosa, California 95403
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NOTICE OF MOTION

PLEASE TAKE NOTICE that, on November 10, 2021, at 3:00 p.m., in Courtroom 16 of the aboveentitled Court located at 600 Administration Drive, Santa Rosa, California 95403—or on such other date, at such other time, or at such other place as the Court may designate—Plaintiff Danielle Howell will move for an order for an award of attorneys' fees in the sum of \$333,333.33, attorneys' costs in the sum of \$6,710.06, and a Service Award to Class Representative Danielle Howell in the sum of \$10,000.00.¹ This Motion is unopposed.

On July 9, 2021, this Court preliminarily approved the Parties' Settlement Agreement in the abovecaptioned wage-and-hour class action. The proposed Settlement provides exceptional relief: an all-cash, non-reversionary, \$1.0 million common fund to be distributed automatically to Class Members. To date, there have been no objections to the Settlement, and only two Class Members have opted out. Assuming that *all* of the contemplated deductions are approved, the Net Settlement Amount for distribution to the 718 Settlement Class Members equals approximately \$615,456.61. If no additional Class Members opt out, this leads to an average Individual Settlement Share of approximately \$857.18 to each Settlement Class Member.

This Settlement occurred after Class Counsel's thorough investigation, tireless efforts, and extensive arm's length negotiations over several months. The requested fees and costs are reasonable and appropriate because of the excellent results achieved, the amount of work involved, the contingent nature of this case, and the significant amount of risk assumed by Class Counsel. Because the attorneys' fees and costs requested are well within the range of reasonableness, Plaintiff respectfully requests that the Court award them in full. The requested Class Representative Service Award is likewise well-deserved; Plaintiff's involvement in this case was significant and instrumental to the success of this litigation.

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¹ Capitalized terms used herein have the meanings set forth in the Class-Action and PAGA Settlement Agreement, attached as Exhibit 1 to the concurrently filed Declaration of David Zelenski in Support of Plaintiff's Unopposed Motions for Final Approval, Fees, Costs, and Service Award.

The Motion will be made, and based upon, this Notice; the concurrently filed Declarations of David Zelenski, Mark Greenstone, Danielle Howell, and Kevin Lee; the Memorandum of Points and Authorities appended hereto; the complete record in this action; and such further evidence and argument that may be submitted prior to, or during, the hearing on the Motion.

Dated: October 1, 2021

ZELENSKI LAW, PC GREENSTONE LAW APC David Zelenski

Abigail A. Zelenski, David Zelenski Mark S. Greenstone *Attorneys for Plaintiff*

1	MEMORANDUM OF POINTS AND AUTHORITIES					
2		Table of Contents				
3	Ι.	Introduction			1	
4	II.	Factual and Procedural History				
5	III.	Class Counsel	's Atte	orneys' Fees Request Is Reasonable and Should Be	2	
6				Fund Attorneys' Fee Award Is Appropriate		
7				nould Award a Reasonable Percentage of the Common		
8			s Atto	rneys' Fees	4	
9 10		1.	The F Facto	Requested Attorneys' Fees Are Reasonable Under Other ors Considered by California Courts	5	
11			а.	The Result Obtained Supports The Requested Fee	5	
12			b.	<i>The Time and Labor Required Support the Requested Fee</i>	6	
13			С.	The Contingent Nature of the Case and the Delay in		
14				Payment to Class Counsel Further Support the Requested Fee	7	
15 16			d.	The Litigation Precluded Class Counsel's Other Employment, Which Also Supports the Requested Fee	0	
17 18			е.	The Experience and Skill of Class Counsel and the Complexity of the Case Support the Requested Fee		
19			f.	<i>The Settlement Class Consents to the Fee</i> <i>Agreement</i>	10	
20 21		2.	The L Reaso	odestar Cross-Check Also Strongly Supports the sonableness of Class Counsel's Fee Request	11	
21	IV.	The Court Should Approve the Requested Litigation Costs				
22	V.	The Class Representative Service Award Is Reasonable1		13		
24	VI.	Conclusion			15	
25						
26						
27						
28						
				i		

1	Table of Authorities
2	Cases
3 4	Boeing Co. v. Van Gemert 444 U.S. 472 (1980)
5	Bond v. Ferguson Enters., Inc. 2011 WL 2648879 (E.D. Cal. June 30, 2011)
6 7	<i>Cates v. Chiang</i> 213 Cal. App. 4th 791 (2013)7
8	Cellphone Fee Termination Cases 186 Cal. App.4th 1380 (2010)15
9 10	<i>Chavez v. Netflix, Inc.</i> 162 Cal. App. 4th 43 (2008)
11	City of Oakland v. Oakland Raiders 203 Cal. App. 3d 78 (1998)12
12 13	Consumer Privacy Cases 175 Cal. App. 4th 545 (2009)11
14	Dunk v. Ford Motor Co. 48 Cal. App. 4th 1794 (1996)
15 16	Feminist Women's Health Ctr. v. Blythe 32 Cal. App. 4th 1641 (1995)
17	<i>Gaudin v. Saxon Mortg. Servs., Inc.</i> 2015 WL 7454183 (N.D. Cal. Nov. 23, 2015)
18 19	<i>Hadley v. Krepel</i> 167 Cal. App. 3d 677 (1985)6
20	Hernandez v. Restoration Hardware, Inc. 4 Cal. 5th 260 (2018)
21 22	Horsford v. Bd. of Trustees 132 Cal. App. 4th 359 (2005)
23	<i>In re Online DVD Rental</i> 779 F.3d 934 (9th Cir. 2014)
24 25	<i>Ketchum v. Moses</i> 24 Cal. 4th 1122 (2001)
26	Laffitte v. Robert Half Int'l Inc. 1 Cal. 5th 480 (2016)
27 28	<i>Lealao v. Beneficial Cal., Inc.</i> 82 Cal. App. 4th 19 (2000)

1	
1 2	Munoz v. BCI Coca-Cola Bottling Co. of Los Angeles 186 Cal. App. 4th 399 (2010)
3	Peak-Las Positas Partners v. Bollag 172 Cal. App. 4th 101 (2009)10
4	<i>Rider v. Cty. of San Diego</i> 11 Cal. App. 4th 1410 (1992)13
5	
6	<i>Serrano v. Priest</i> 20 Cal. 3d 25 (1977)
7	Sutter Health Uninsured Pricing Cases
8	171 Cal. App. 4th 495 (2009)
9	<i>Syed v. M-I LLC</i> 2016 WL 310135 (E.D. Cal. Jan. 26, 2016)
10	Syers Props. III, Inc. v. Rankin
11	226 Cal. App. 4th 691 (2014)
12	<i>Vandervort v. Balboa Cap. Corp.</i> 8 F. Supp. 3d 1200 (C.D. Cal. 2014)
13	Vincent v. Hughes Air W., Inc.
14	Vincent v. Hughes Air W., Inc. 557 F.2d 759 (9th Cir. 1977)
15	<i>Vizcaino v. Microsoft Corp.</i> 290 F.3d. 1043 (9th Cir. 2002)
16	Vo v. Las Virgenes Mun. Util. Dist. 79 Cal. App. 4th 440 (2000)
17	79 Cal. App. 4th 440 (2000)
18	Walsh v. Woods 187 Cal. App. 3d 1273 (Ct. App. 1986)
19	Wershba v. Apple Comput., Inc.
20	91 Cal. App. 4th 224 (2001) 12, 13
21	Other Authorities
22	John Leubsdorf, The Contingency Factor in Attorney Fee Awards
23	90 Yale L.J. 473 (1981)
24	Richard A. Posner, <i>Economic Analysis of Law</i> (4th ed. 1992)
25	(
26	
27	
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I. Introduction.

On July 9, 2021, the Court preliminarily approved the Parties' Settlement Agreement in this wageand-hour class action. Court-appointed Class Counsel now respectfully requests that the Court grant Class Counsel's Motion for (1) an award of attorneys' fees in the amount of $33^{1/3}$ % of the common fund, or \$3333,333.33; (2) reimbursement of \$6,710.06 in reasonable and necessary litigation expenses; and (3) a Service Award of \$10,000.00 to Plaintiff Danielle Howell for her service as the Class Representative. The requested fees represent a fractional multiplier of under 0.91 applied to Class Counsel's current lodestar of \$366,880.18.

9 As discussed more fully in Plaintiff's Motion for Final Approval, the proposed Settlement provides 10 exceptional relief: an *all-cash*, *non-reversionary*, *\$1.0 million* common fund from which *all* Settlement 11 Class Members will automatically be paid their Individual Settlement Shares without any need to submit 12 *claim forms*. Defendant will also pay *all* employer-side payroll taxes and contributions associated with 13 the Settlement *separately*—i.e., on top of the Gross Settlement Amount. As of the date of this Motion, 14 there have been no objections to the Settlement, and only two Class Members have opted out. Assuming 15 that *all* of the contemplated deductions are approved in full, the Net Settlement Amount for distribution 16 to the 718 Settlement Class Members equals approximately \$615,456.61. If no additional Class Members 17 opt out, the Settlement will result in an average Individual Settlement Share to each Settlement Class 18 Member of approximately \$857.18—a striking amount in light of the industry-specific defenses arguably 19 applicable to Plaintiff's claims.²

This result was achieved after a rigorous review by Class Counsel of the evidence relevant to Plaintiff's claims. Although this case was only recently filed in March 2021, the Parties began negotiating *nearly two years ago*, in 2019; during that time, the Parties engaged in substantial informal discovery and

² The Settlement contemplates a sixty-day period for Class Members to submit objections and requests for exclusion to the Settlement, running from the date that the Notice was first distributed to the Class. *See* Decl. of David Zelenski in Supp. of Pl.'s Unopposed Mots. for Final Approval, Fees, Costs, and Service Award ("Zelenski Decl.") Ex. 1 at §§ 19, 37–38. As explained in the concurrently filed Motion for Final Approval, the Settlement Administrator first distributed the Notice on August 16, 2021. *See* Pl.'s Unopposed Mot. for Final Approval of Class-Action Settlement and for Conditional Class Certification ("Mot. for Final Approval") § II.E. The deadline for submitting objections and requests for exclusion therefore closes on October 15, 2021, meaning that additional submissions may still come in. In advance of the November 10, 2021, hearing, Plaintiff will file a supplemental declaration with updated statistics.

an all-day mediation session so that they could evaluate their respective positions' strength and weaknesses. Before the mediation, Class Counsel reviewed Defendant's production of thousands of pages of documents, including Defendant's written scheduling, meal-break, and rest-break policies for the entirety of the relevant statutory period; computerized lists of all non-exempt employees who had worked for Defendant at any time since January 23, 2016, along with each such employee's job title, hiring date, and, if applicable, termination date; and a computerized random sampling of employees' timekeeping and payroll data. Ultimately, the \$1.0 million Gross Settlement Amount was the amount proposed by the mediator to settle this case, after the Parties' mediation session had failed to reach a resolution.

In continuing with this litigation, Plaintiff would have surely faced numerous challenges to establishing liability and damages, as well as to class certification. Thus, Plaintiff faced years of potential litigation in this Court, as well as possible appellate litigation, with no guarantee of any recovery whatsoever. Despite these risks, Class Counsel collectively worked nearly 450 hours over the course of almost two years, all on a contingency basis. Plaintiff herself likewise assisted with the prosecution of her claims through the ups and downs of litigation.

Class Counsel believe that an attorneys' fee award of $33^{1/3}$ % of the common fund properly reflects the many significant risks taken by Class Counsel, the amount of work involved, and the excellent result achieved. When examined under either the percentage-of-the-fund or lodestar methods for calculating attorneys' fees, the requested fee is reasonable and well within the range of attorneys' fees awarded in similar complex, contingency cases. In addition, the costs requested by Class Counsel are reasonable in amount, and they were necessarily incurred in the successful prosecution of the action. The requested Class Representative Service Award is likewise well-deserved. Plaintiff's involvement in this case was significant and instrumental to the success of this litigation, and she is also agreeing to a broader release than those required by other Settlement Class Members. Accordingly, the requested attorneys' fee, costs, and Service Award should be approved.

II. Factual and Procedural History.

Plaintiff refers the Court to her concurrently filed Motion for Final Approval for details regarding the procedural history of the litigation, the nature of the claims asserted, the negotiations leading to the Settlement, and the risks and uncertainties of continued litigation, all of which are respectfully incorporated herein by reference. See Mot. for Final Approval §§ II.A-B, II.E, IV.C.

III. Class Counsel's Attorneys' Fee Request Is Reasonable and Should Be Granted.

A. A Common-Fund Attorneys' Fee Award Is Appropriate.

The U.S. Supreme Court has long recognized that "a litigant or a lawyer who recovers a common fund for the benefit of persons other than himself or his client is entitled to a reasonable attorney's fee from the fund as a whole." *Boeing Co. v. Van Gemert*, 444 U.S. 472, 478 (1980). California courts have too "long recognized, as an exception to the general American rule that parties bear the costs of their own attorneys, the propriety of awarding an attorney fee to a party who has recovered or preserved a monetary fund for the benefit of himself or herself and others." *Laffitte v. Robert Half Int'l Inc.*, 1 Cal. 5th 480, 488–89 (2016).

The rationale for the common-fund doctrine is predicated on the principle of preventing unjust enrichment. The doctrine provides that, when a litigant's efforts create or preserve a fund from which others derive benefits, the active litigant may require the passive beneficiaries to compensate him or her for his or her attorneys' fees, since he or she was the one who created the fund. *See Walsh v. Woods*, 187 Cal. App. 3d 1273, 1276–77 (Ct. App. 1986). Both state and federal courts in California have embraced this doctrine. *See, e.g., Serrano v. Priest*, 20 Cal. 3d 25, 35 (1977); *Syed v. M-I LLC*, No. CV 1:14-742 WBS BAM, 2016 WL 310135, at *9 (E.D. Cal. Jan. 26, 2016).

Trial courts have wide latitude in assessing the value of attorneys' fees, and their decisions will not be disturbed on appeal absent a manifest abuse of discretion. *Lealao v. Beneficial Cal., Inc.*, 82 Cal. App. 4th 19, 53 (2000) California law provides that attorneys' fees awards should be equivalent to fees freely negotiated in the legal marketplace and paid in comparable litigation, based on the result achieved and risk incurred. *See id.* at 24, 26, 47, 50. Fee awards that are too small will "chill the private enforcement essential to the vindication of many legal rights and obstruct . . . representative actions." *Id.* at 53. In other words, attorneys' fees serve as an economic incentive for counsel to bring class-action litigation necessary to protect the rights of individuals whose injuries or damages are too small to economically justify individual representation, i.e., awardable fees provide increased access to the judicial system.

In awarding fees in a class action, courts generally use either the percentage-of-the-fund or the lodestar-multiplier approach. *See Laffitte*, 1 Cal. 5th at 489. "The choice of a fee calculation method is

generally one within the discretion of the trial court, the goal under either the percentage or lodestar approach being the award of a reasonable fee to compensate counsel for their efforts." *Id.* at 504. "[W]hen class action litigation establishes a monetary fund for the benefit of the class members, and the trial court in its equitable powers awards class counsel a fee out of that fund, the court may determine the amount of a reasonable fee by choosing an appropriate percentage of the fund created." *Id.* at 503. There are, however, numerous "recognized advantages [to] the percentage method—including relative ease of calculation, alignment of incentives between counsel and the class, a better approximation of market conditions in a contingency case, and the encouragement it provides counsel to seek an early settlement and avoid unnecessarily prolonging the litigation." *Id. See also Lealao*, 82 Cal. App. 4th at 48 (stating that the percentage-of-the-benefit approach is preferred in such cases because "it better approximates the workings of the marketplace than the lodestar approach") (quotation marks removed).

B. The Court Should Award a Reasonable Percentage of the Common Fund As Attorneys' Fees.

California and federal courts recognize that an appropriate method for determining the award of attorneys' fees in a class action is based on a percentage of the total value made available to the class by the settlement. *See generally, e.g., Chavez v. Netflix, Inc.*, 162 Cal. App. 4th 43 (2008); *Vincent v. Hughes Air W., Inc.*, 557 F.2d 759 (9th Cir. 1977). In determining the proper percentage, courts examine the risks and potential value of the litigation, the contingent nature of the representation, the novelty or difficulty of the issues presented, the skill shown by counsel, the hours worked, and the associated hourly rates in the legal marketplace. *Laffitte*, 1 Cal. 5th at 504. Although California courts have not established a "benchmark" percentage of the fund, they have noted that "[e]mpirical studies show that, regardless whether the percentage method or the lodestar method is used, fee awards in class actions average around one-third of the recovery." *Chavez*, 162 Cal. App. 4th at 66 n.11 (2008) (quotation marks removed).

Here, the requested award of one-third of the non-reversionary Gross Settlement Amount fairly and reasonably compensates Class Counsel. Class Counsel invested significant resources in this case with the possibility of no recovery whatsoever. Decl. of Mark Greenstone in Supp. of Pl.'s Unopposed Mots. for Final Approval, Fees, Costs, and Service Award ("Greenstone Decl.") ¶¶ 6, 15; Zelenski Decl. ¶ 30. Due, in no small part, to Class Counsel's skill, experience, and past success litigating similar claims, Class Counsel was able—after extensive negotiations—to resolve this case by way of a Settlement that provides significant relief to the Settlement Class. Greenstone Decl. ¶¶ 2–5, 15; Zelenski Decl. ¶¶ 3–4, 20–25. The Parties' ability to reach the Settlement demonstrates Class Counsel's efficient use of resources, and recognizes the risks and expenses of litigation and trial.

1. The Requested Attorneys' Fees Are Reasonable Under Other Factors Considered by California Courts.

In determining the reasonableness of a fee request, California courts typically consider the following factors: (1) the result that class counsel obtained; (2) the time and labor required of the attorneys; (3) the contingent nature of the case, including the delay in payment to class counsel; (4) the extent to which the litigation precluded other employment by class counsel; (5) the experience, reputation, and ability of the attorneys who performed the services, as well as the skill they displayed in litigation and the novelty, complexity, and difficulty of the case; and (6) the informed consent of the class to the requested fee. *See, e.g., Serrano*, 20 Cal. 3d at 48; *Dunk v. Ford Motor Co.*, 48 Cal. App. 4th 1794, 1810 n.21 (1996).

a. The Result Obtained Supports the Requested Fee.

The success of this litigation is readily apparent. The Settlement represents a fair resolution of this case given the risks inherent in litigating it through trial and possible appeals. Class Counsel's efforts in this matter resulted in a non-reversionary common fund of 1.0 million for the benefit of the Settlement Class. Zelenski Decl. Ex. 1 at §§ 10, 13, 29. Although Class Counsel believes that Plaintiff would prevail on her claims at trial, a number of risks reduced the case's expected value. *See* Zelenski Decl. ¶¶ 20–25; Greenstone Decl. ¶ 15. As discussed extensively in Plaintiff's Motion for Final Approval, Defendant raised issues with Plaintiff's meal-break and rest-break claims regarding the need for individualized proof, and—perhaps more importantly—argued that its employees were within the relevant wage order's mealperiod and rest-period exemptions. *See* Mot. for Final Approval § IV.C. The California Labor and Workforce Development Agency ("LWDA") also concluded that Defendant had sufficiently cured the alleged employer-address violation by retroactively providing corrected wage statements to all current and former employees. *Id.* Despite these challenges, Defendant agreed to pay a non-reversionary Gross Settlement Amount of \$1.0 million. In light of the risks that the Class would have faced had the litigation

continued, this is an excellent recovery that supports Class Counsel's requested fees. *See Feminist Women's Health Ctr. v. Blythe*, 32 Cal. App. 4th 1641, 1674 & n.8 (1995) (explaining that, "[w]here a plaintiff has obtained excellent results, his attorney should recover a fully compensatory fee") (brackets in original).

b. The Time and Labor Required Support the Requested Fee.

The time and effort expended by Class Counsel in prosecuting the Action and achieving the Settlement are reasonable and support the requested fee. Under California law, every hour reasonably spent on a litigant's case is compensable: "Absent special circumstances rendering the award unjust, an attorney fee award should ordinarily include compensation for *all* the hours *reasonably spent*, including those relating solely to the fee." *Ketchum v. Moses*, 24 Cal. 4th 1122, 1133 (2001) (emphasis in original). In determining what is reasonable, courts should look at "the entire course of the litigation, including pretrial matters, settlement negotiations, discovery, [and] litigation tactics." *Vo v. Las Virgenes Mun. Util. Dist.*, 79 Cal. App. 4th 440, 447 (2000) (emphasis removed).

Moreover, summaries of Class Counsel's time and billing records—set forth in the accompanying Declarations—provide the Court with evidence sufficient to determine the reasonableness of Plaintiff's lodestar. Time-record summaries are *prima facie* evidence that counsel's hours were necessarily incurred. *Hadley v. Krepel*, 167 Cal. App. 3d 677, 682 (1985). *See also Horsford v. Bd. of Trustees*, 132 Cal. App. 4th 359, 396 (2005) (holding that "the verified time statements of the attorneys, as officers of the court, are entitled to credence in the absence of a clear indication the records are erroneous").

None of Class Counsel's time spent prosecuting this matter was unreasonable. Class Counsel invested nearly 450 hours of time litigating this case over the course of almost two years. Greenstone Decl. ¶¶ 10–13; Zelenski Decl. ¶¶ 38–43. As set forth in greater detail in the concurrently filed Declarations, Class Counsel's work on this matter included, among other things, conducting interviews with Plaintiff and other witnesses; conducting an extensive investigation of the claims asserted; researching and preparing a detailed written notice to the LWDA and Defendant, as well as subsequent LWDA filings in opposition to Defendant's submissions; preparing a detailed class-action Complaint; requesting and reviewing informal discovery produced by Defendant leading up to mediation; analyzing the information and documents provided by Defendant; researching the defenses raised by Defendant; preparing a detailed and comprehensive mediation brief and damage analysis; engaging in a mediation process overseen by a highly experienced third-party mediator, which involved written submissions concerning liability and damages, and a full-day formal mediation session; negotiating and drafting the Memorandum of Understanding, Settlement Agreement, Notice, and related settlement documents; drafting the preliminary-approval moving papers; overseeing the implementation of the notice process; and drafting the final-approval moving papers and the within Motion. Greenstone Decl. $\P[10-13;$ Zelenski Decl. ¶¶ 38–43.

Class Counsel also anticipates contributing additional time and effort to this case if the Settlement is finally approved. Greenstone Decl. ¶ 14; Zelenski Decl. ¶ 45. Additional tasks that Class Counsel expects to perform include continuing to oversee the administration of the Settlement, preparing for and attending the final-approval hearing, and continuing to respond to any Class Member inquiries. Greenstone Decl. ¶ 14; Zelenski Decl. ¶ 45. Thus, Class Counsel's lodestar-discussed below-does not reflect the full extent of Class Counsel's efforts.

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The Contingent Nature of the Case and the Delay in Payment to Class c. Counsel Further Support the Requested Fee.

Whether the representation was provided on a contingency basis, as it was in this case, is an important factor:

A contingent fee must be higher than a fee for the same legal services paid as they are *performed.* The contingent fee compensates the lawyer not only for the legal services he renders but for the loan of those services. . . . A lawyer who both bears the risk of not being paid and provides legal services is not receiving the fair market value of his work if he is paid only for the second of these functions.

Cates v. Chiang, 213 Cal. App. 4th 791, 823 (2013) (emphasis supplied) (ellipsis in original) (quotation 22 marks removed). In other words, there is a substantial difference between the risk assumed by attorneys 23 who are paid on an hourly basis, on the one hand, and attorneys who work on a contingency-fee basis, on 24 the other hand.

25 In this case, Class Counsel worked on a fully contingent basis and assumed the very serious risk 26 of receiving nothing. Greenstone Decl. ¶¶ 6, 15; Zelenski Decl. ¶ 30. Because of this increased risk, a 27 contingent fee must be higher than a fee for the same legal services paid as they are performed. *Ketchum*, 28 24 Cal. 4th at 1132-33 (citing Richard A. Posner, Economic Analysis of Law 534, 567 (4th ed. 1992)).

The contingent fee compensates the lawyer not only for the legal services that he or she renders, but, again, also for "the loan of those services." Ketchum, 24 Cal. 4th at 1132 (quoting Posner, Economic Analysis of the Law 534, 567). "The implicit interest rate on such a loan is higher because the risk of default (the loss of the case . . .) is much higher than that of conventional loans." Ketchum, 24 Cal. 4th at 1132-33 (quoting Posner, Economic Analysis of the Law, 534, 567).

In this case, Class Counsel took this case on a contingency-fee basis, investing time and resources in this matter without any compensation to date. Contingency-fee practices, by their very nature, do not accommodate the investment of unnecessary time in a case. At all times, this case carried a very real possibility of an unsuccessful outcome and of Class Counsel's receiving no fees of any kind.

Counsel retained on a contingency-fee basis, whether in an individual action or in class-action litigation, has the right to receive a premium beyond their standard, hourly, non-contingent fee schedule, in order to compensate for the assumed risks and the delay in payment. The simple fact is that, despite the most vigorous and competent efforts, success is never guaranteed. A lawyer who bears the risk of not being paid but who provides legal services anyway is not receiving the fair market value of his or her work if he or she is paid only for the second of these functions. If he or she were paid no more, then competent counsel would be reluctant to accept fee-award cases. Ketchum, 24 Cal. 4th at 1133 (citing John Leubsdorf, The Contingency Factor in Attorney Fee Awards, 90 Yale L.J. 473, 480 (1981)). See also Cal. R. Prof'l Conduct 1.5(b)(11) (recognizing that the contingent nature of representation is an appropriate component in considering whether a fee is reasonable).³

Further, continued litigation of this matter carried a number of very specific risks that could have resulted in no recovery for the Class and no compensation for Class Counsel. In order to succeed, Plaintiff would have to prevail at several stages, including a likely motion for summary judgment, a motion for class certification, and trial. Even if Plaintiff prevailed on all of those, an appeal would likely follow. All of these legal hurdles presented significant barriers to recovery, and all would have been well-litigated by Defendant. Defendant is represented by skilled counsel from Fisher Phillips LLP, which has extensive

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³ Relatedly, as discussed below, Plaintiff herself similarly undertook the risk of liability for Defendant's costs had this case been unsuccessful, as well as other potential negative ramifications from coming forward to sue on behalf of the Class. Decl. of Danielle Howell in Supp. of Pl.'s Unopposed Mots. for Final Approval, Fees, Costs, and Service Award ("Howell Decl.") ¶ 9.

experience defending wage-and-hour class actions. Defendant no doubt would have mounted a vigorous
 defense throughout continued litigation; that Class Counsel was nevertheless able to secure a \$1.0 million
 recovery for the benefit of the Class is indicative of Class Counsel's skill, experience, and expertise in
 wage-and-hour class-action litigation.

d. The Litigation Precluded Class Counsel's Other Employment, Which Also Supports the Requested Fee.

As set out in further detail in the accompanying Declarations, Class Counsel invested nearly 450 hours of time litigating this case. Greenstone Decl. ¶¶ 10–13; Zelenski Decl. ¶¶ 38–43. Not only was litigating this action time-intensive, but it was also complex, given the unique, industry-specific defenses applicable. In light of the amount of time and resources dedicated to litigating this action, Class Counsel was otherwise precluded from pursuing other cases or undertaking other representation. Zelenski Decl. ¶ 30. Class Counsel's commitment to the litigation cannot be assessed in a vacuum, and this further supports the requested fee.

e. The Experience and Skill of Class Counsel and the Complexity of the Case Support the Requested Fee.

The complexity of the issues presented in this case and the skill displayed by Class Counsel warrant the requested fee award. These factors are not redundant of those discussed above. Attorneys of comparable expertise and experience must employ greater skill when working on a contingent-fee basis as compared to working on an hourly basis, since the contingent-fee attorney must, out of financial necessity, operate in a more efficient manner than an hourly attorney who is paid regularly without the burden of working on an all-or-nothing basis.

Here, Defendant put up a vigorous defense throughout this litigation. Defendant denied liability, felt very strongly about its ability to prevail, and confronted Class Counsel with complex factual and legal defenses that presented meaningful hurdles to achieving a favorable settlement. Despite this, Class Counsel was able to use its substantial experience in complex wage-and-hour litigation to convince Defendant to attend mediation and discuss a potential settlement, rather than proceed with further litigation. When Defendant agreed to mediation, Class Counsel spent significant time combing through thousands of pages of documents, including timekeeping and payroll records to prepare for mediation. The Settlement was possible largely because Class Counsel marshaled enough evidence to substantiate Plaintiff's novel theories and to make convincing arguments during the mediation itself. *See* Greenstone Decl. ¶¶ 5, 10; Zelenski Decl. ¶¶ 9–19.

Due to the novelty and complexity of the legal issues involved, Class Counsel utilized skills normally reserved to those who handle complex employment-law litigation cases. The novelty of Plaintiff's claims and the difficulty of this case, as well as the quality and tenacity of Defendant's Counsel, all evidence the skill presented by Class Counsel in the successful prosecution of this action. Practice in the narrow area of wage-and-hour litigation undeniably requires skill, knowledge, and experience.

Class Counsel submits that the quality of its representation is best evidenced by the quality of the result achieved. Here, the Settlement provides a very favorable result for the Settlement Class in light of the serious risks of continued litigation. Class Counsel respectfully submits that the quality of its efforts in the litigation to date, together with its substantial experience in class actions and its commitment to this litigation, provided Class Counsel with the leverage necessary to negotiate the Settlement.

Courts have recognized that the quality of the opposition faced by plaintiffs' counsel should be taken into consideration in assessing the quality of counsel's performance. *See, e.g., Peak-Las Positas Partners v. Bollag*, 172 Cal. App. 4th 101, 114 (2009) (explaining that fees are reasonable in light of the complexity of issues, the results obtained, and the opposing party's aggressive litigation posture). Again, Defendant was represented by Fisher Phillips LLP—an accomplished law firm that vigorously represented the interests of its client throughout this Action. Notwithstanding this opposition, Class Counsel's thorough investigation, ability to present a strong case, and demonstrated willingness to vigorously prosecute the action enabled Class Counsel to achieve the favorable Settlement. This factor therefore militates in favor of the requested fee.

The Settlement Class Consents to the Fee Award.

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The Notice that was delivered to the Class following preliminary approval set forth an overview of the matters at issue in the Settlement, including the anticipated size of Class Counsel's requested fee. *See* Decl. of Kevin Lee in Supp. of Pl.'s Unopposed Mots. for Final Approval, Fees, Costs, and Service Award ("Lee Decl.") Ex. A at. Thus far, there have been no objections to the Settlement as a whole or to Class Counsel's requested fee in particular. Lee Decl. ¶ 11. This factor weighs in favor of approval.

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The Lodestar Cross-Check Also Strongly Supports the Reasonableness of Class Counsel's Fee Request.

While the percentage-of-the-benefit approach is endorsed as the better approximation of the workings of the marketplace than the lodestar approach, courts may also use the lodestar method to "crosscheck" the results of the other. See, e.g., Consumer Privacy Cases, 175 Cal. App. 4th 545, 557 (2009) (explaining that, "assuming the class benefit can be monetized with a reasonable degree of certainty"-i.e., assuming that a common fund exists—"[i]t may be appropriate ... to 'cross-check'... the lodestar in comparison to a percentage of the common fund to ensure that the fee awarded is reasonable"). This said, courts have cautioned that the primary basis of the fee award in common-fund cases remains the percentage-of-the-fund method, and have cautioned that class counsel should not necessarily receive a lesser fee achieving, as here, a speedy and timely result for class members in need of immediate relief. See Laffitte, 1 Cal. 5th at 489–90 (explaining that the lodestar method can be "criticized for discouraging early settlement," while a percentage method "encourages early settlement, which avoids protracted litigation"); Vizcaino v. Microsoft Corp., 290 F.3d. 1043, 1050 & n.5 (9th Cir. 2002) (explaining same). Indeed, courts have noted that "it is widely recognized that the lodestar method creates incentives for counsel to expend more hours than may be necessary on litigating a case so as to recover a reasonable fee, since the lodestar method does not reward early settlement." Vizcaino, 290 F.3d at 1050 n.5. Only when the lodestar multiplier is "far outside the normal range" would a trial court "have reason to reexamine its choice of a percentage." Laffitte, 1 Cal. 5th at 504. Furthermore, "trial courts conducting lodestar cross-checks have generally not been required to closely scrutinize each claimed attorney-hour, but have instead used information on attorney time spent to focus on the general question of whether the fee award appropriately reflects the degree of time and effort expended by the attorneys." Id. (quotation marks removed).

A lodestar cross-check here confirms that the requested award is reasonable. Class Counsel has executed Declarations summarizing the time spent to date by each attorney in this case.⁴ Greenstone Decl. ¶¶ 12–13; Zelenski Decl. ¶¶ 38–43. As the Declarations indicate, Class Counsel has already logged a combined total of 448.30 hours in billable time, all of which represents time spent on tasks that were

⁴ Class Counsel will continue to spend time on this matter up to and even after the final-approval hearing, including responding to Class Member inquiries. Greenstone Decl. ¶ 14; Zelenski Decl. ¶ 45.

essential to the litigation and settlement; based on a blended hourly rate of \$818.38, Class Counsel's lodestar is therefore \$366,880.18, which *exceeds* the fees requested. Greenstone Decl. ¶¶ 10–13; Zelenski Decl. ¶ 38–43.

The proposed hourly rate for Class Counsel are reasonable. In the case of a lodestar analysis, the reasonable hourly rate is that prevailing in the community for similar work. *Ketchum*, 24 Cal. 4th at 1132. As detailed in the concurrently filed Declarations, Class Counsel's rate was computed using the Laffey Matrix—a widely recognized compilation of attorney-rate data frequently used to compute fee awards—as adjusted for California. *See, e.g., Bond v. Ferguson Enters., Inc.*, No. 1:09-CV01662 OWW MJS, 2011 WL 2648879, at *12 (E.D. Cal. June 30, 2011). The lodestar, in turn, may be adjusted up or down based on the number of years the attorneys have been practicing and the subject-matter area in which they focus, among other factors. *Laffitte*, 1 Cal. 5th at 504. As explained in the accompanying Declarations, the rates of pay are reasonable in the California legal markets for attorneys who handle complex employment-related class actions. Greenstone Decl. ¶ 12; Zelenski Decl. ¶ 33–37.

With respect to the time spent itself, "California courts do not require detailed time records, and courts have discretion to award fees based on declarations of counsel describing the work they have done and [on] the court's own view of the number of hours reasonably spent." *Syers Props. III, Inc. v. Rankin,* 226 Cal. App. 4th 691, 698 & n.3 (2014). Again, Class Counsel's concurrently filed Declarations sufficiently summarize the time spent on this litigation. Greenstone Decl. ¶¶ 10–13; Zelenski Decl. ¶¶ 38–43. In any event, Class Counsel is ready and able to provide detailed time records for *in camera* review, if the Court so desires. Greenstone Decl. ¶ 11; Zelenski Decl. ¶ 33.

Even if Class Counsel's lodestar were less than the requested fees—which it is not—the Court may apply an upward-adjusting multiplier to increase the fee. Courts, in fact, often approve multipliers between two and four. *Wershba v. Apple Comput., Inc.*, 91 Cal. App. 4th 224, 255 (2001), *disapproved on other grounds by Hernandez v. Restoration Hardware, Inc.*, 4 Cal. 5th 260, 269–70 (2018). *See also Laffitte*, 1 Cal. 5th 480, 488, 506 (affirming an order "approving a multiplier . . . of 2.03 to 2.13"); *City of Oakland v. Oakland Raiders*, 203 Cal. App. 3d 78, 82–83, 86 (1998) (affirming an order approving a 2.34 multiplier); *In re Sutter Health Uninsured Pricing Cases*, 171 Cal. App. 4th 495, 512 (2009) (stating that "[w]e see nothing wrong with" a multiplier of 2.52). Some cases have awarded even higher multipliers.

See Wershba, 91 Cal. App. 4th at 255 (stating that "[m]ultipliers can range from 2 to 4 or even higher").

As discussed above, Class Counsel seeks a fee award that is one-third of the Gross Settlement Amount—and Class Counsel's lodestar exceeds that amount. In the event that the Court believes the rates charged are too high, Plaintiff respectfully requests that the Court exercise its discretion to enhance the lodestar to reach the amount requested. And, in case the Court determines the lodestar-multiplier method is the best method to calculate reasonable attorneys' fees, the Court may apply an enhancement to the lodestar if needed. Put differently, based on the Laffey Matrix, the fractional lodestar multiplier of under 0.91 is clearly within a reasonable range, meaning that no multiplier is actually required because Class Counsel's lodestar exceeds the requested fee.⁵ The lodestar crosscheck thus supports the requested fee.

IV. The Court Should Approve the Requested Litigation Costs.

Class Counsel also seeks reimbursement of actual out-of-pocket expenses incurred in litigating and settling this matter. Attorneys who create a common fund for the benefit of a class are entitled to payment from the fund of reasonable litigation expenses and costs, since those who benefit from their effort should share in the cost. *Rider v. Cty. of San Diego*, 11 Cal. App. 4th 1410, 1423 n.6 (1992).

As set forth in Class Counsel's Declarations, Class Counsel requests litigation expenses in the amount of \$6,710.06. These expenses include, *inter alia*, legal-filing fees, mediation fees, postage costs, and copying costs. Greenstone Decl. ¶¶ 17–18. All of Class Counsel's expenses are reasonable in amount and were necessary for the successful prosecution of the litigation; they therefore should be reimbursed in full. *Id*.

V. The Class Representative Service Award Is Reasonable.

Named plaintiffs in class-action lawsuits are eligible for reasonable enhancements as compensation "for the expense or risk they have incurred in conferring a benefit on other members of the class." *Munoz v. BCI Coca-Cola Bottling Co. of Los Angeles,* 186 Cal. App. 4th 399, 412 (2010). A named plaintiff is an essential ingredient of any class action, and a service award is appropriate to induce individuals to step forward and assume the burdens and obligations of representing a class. In deciding the amount of a service award for the class representative, relevant factors include the actions that he or

⁵ In other words, even if the Court were to *reduce* Class Counsel's hourly rates by approximately 10%, no multiplier would be required to reach the requested fees.

she took to protect the interests of the class, the degree to which the class has benefited from those actions, and the amount of time and effort the plaintiff expended in pursuing the litigation. *Munoz*, 186 Cal. App. 4th at 405. Particularly in employment class actions, named plaintiffs should receive service awards as an incentive to take the risks associated with pursuing employment claims on behalf of other employees, such as the difficulty in obtaining future employment from prospective employers.

The requested \$10,000.00 Service Award to Plaintiff Danielle Howell for her service as a Class Representative is fair and appropriate based on the substantial amount of effort that she invested in bringing this suit and assisting Class Counsel. As the Class Representative, Plaintiff devoted substantial time to successfully prosecuting the case, and she performed her duties to the Class admirably and without hesitation. She provided detailed information that enabled Class Counsel to request informal discovery. Howell Decl. ¶ 4. She searched for, provided, and explained relevant documents that she had received from her employer, which was instrumental in Class Counsel's understanding of the case. *Id.* As the case went forward to mediation, she assisted in preparing the factual portion of the mediation brief, speaking with Class Counsel and providing the facts and evidence necessary to substantiate the allegations. *Id.* ¶¶ 4–6. She also assisted in reviewing and approving the Settlement, and reviewing the preliminary-approval moving papers. *Id.* The information and documentation provided by Plaintiff were instrumental in substantiating the wage-and-hour violations alleged in this action, and the recovery provided by the Settlement would have been impossible to obtain without her participation. These services unquestionably merit the requested Service Award.

At the same time, Plaintiff assumed the risk that she might be held liable for costs incurred in connection with this case had she lost. *Id.* ¶ 9. She thus subjected herself to the very real possibility of an adverse judgment and a corresponding payment of costs to Defendant. In addition, she faced actual risks with her future employment, since putting herself on public record in an employment lawsuit could very well affect her likelihood for future employment. Despite this, Plaintiff still chose to bring this litigation on behalf of others and to put those interests ahead of her own. *Id.* ¶ 7.

As a result of Plaintiff's service, 720 Class Members have had the opportunity to participate in the Settlement and to receive amounts for alleged wage-and-hour violations that they may have never known about, or been willing to pursue, on their own. If these Class Members would have each tried to pursue

their respective legal remedies on their own, they each would have had to expend a significant amount of their own monetary resources and time, all of which was obviated by Plaintiff's putting herself on the line on behalf of others.

In the final analysis, without Plaintiff's participation and hard work on behalf of the absent Settlement Class Members, there would be no case, and Settlement Class Members would have recovered nothing for their claims. The modest service award of \$10,000.00—just 1% of the Gross Settlement Amount—is an extremely small amount of money to recognize Plaintiff's active participation in this lawsuit, and it is in line with those regularly approved in class-action settlements. *See e.g., In re Cellphone Fee Termination Cases*, 186 Cal. App.4th 1380, 1393–95 (2010) (granting enhancement awards in the amount of \$10,000.00 to each of the four named class representatives); *Vandervort v. Balboa Cap. Corp.*, 8 F. Supp. 3d 1200, 1208 (C.D. Cal. 2014) (approving \$10,000.00 incentive award); *Gaudin v. Saxon Mortg. Servs., Inc.*, No. 11-cv-01663-JST, 2015 WL 7454183, at *10 (N.D. Cal. Nov. 23, 2015) (finding a service award of \$15,000.00 to be "fair and reasonable"); *In re Online DVD Rental*, 779 F.3d 934, 947– 48 (9th Cir. 2014) (approving an incentive award 417 times larger than individual payments).

In any event, there are no objections to the Service Award by any Settlement Class Members. Lee Decl. ¶ 11. The Service Award to Plaintiff should therefore be approved as fair, adequate, and reasonable compensation for her services on behalf of the Settlement Class, and for the risks and personal sacrifice that she assumed. Class Counsel very respectfully requests that the Court approve the requested Service Award to Class Representative Danielle Howell.

VI. Conclusion.

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For the foregoing reasons, Plaintiff respectfully requests that this Court grant her Motion for Attorneys' Fees, Costs, and Class Representative Service Award.

Dated: October 1, 2021

ZELENSKI LAW, PC GREENSTONE LAW APC David Zelenski

Abigail A. Zelenski, David Zelenski Mark S. Greenstone Attorneys for Plaintiff

1	PROOF OF SERVICE			
2	the within action: and my business address is 201 North Brand Boulevard. Suite 200, Glendale, Califo			
3				
4	On October 1, 2021, I served the document(s) described as PLAINTIFF DANIELLE HOWE			
5	BETTERIENT AND FOR CONDITIONAL CLASS CERTIFICATION, MEMORANDON			
6	POINTS AND AUTHORITIES IN SUPPORT THEREOF on the party(ies) in this action by delivering a true copy(ies) addressed as follows:			
7	Colin P. Calvert			
8	ccalvert@fisherphillips.com Sarah G. Bennett			
9	sbennett@fisherphillips.com FISHER & PHILLIPS LLP			
10	2050 Main Street, Suite 1000 Irvine, California 92614			
11	BY U.S. MAIL: I am readily familiar with the firm's practice of collection and processing			
12	correspondence for mailing. Under that practice, an envelope(s) containing the document(s) would be deposited with the U.S. Postal Service on that same day, with postage thereon fully prepaid, at			
13	Glendale, California in the ordinary course of business. I am aware that, on motion of the party served, service is presumed invalid if the postal-cancellation date or postage-meter date is more			
14	than one day after the date of deposit for mailing.			
15 16	BY OVERNIGHT DELIVERY OR EXPRESS MAIL: I enclosed the document(s) in an envelope(s) or package(s) allowed by an overnight-delivery carrier and/or by the U.S. Post Office for express mail, and addressed to the person(s) at the address(es) above. I placed the envelope(s) or package(s) for collection and overnight delivery or express mail at an office or a regularly			
17	utilized drop-box of the overnight-delivery carrier, or I dropped it off at the U.S. Post Office.			
18	BY HAND DELIVERY: I caused the document(s) to be delivered by hand to at least one of the individuals listed above.			
19	XXX BY ELECTRONIC SERVICE: I caused the document(s) to be delivered by e-mail to the			
20	individuals listed above, and, to my knowledge, the transmission was reported as complete and without error.			
21	I declare under penalty of perjury under the laws of the State of California and the United States that the foregoing is true and correct. Executed on October 1, 2021 , at Los Angeles, California.			
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23	David Zelenski David Zelenski			
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	l PL.'S MOT. FOR FEES, COSTS, & CLASS REPRESENTATIVE SERVICE AWARD – Case No. SCV-267909			